

/ Growth Equity

PWP Growth Equity manages two private equity funds with aggregate commitments of **\$1.35 billion** focused on growth-oriented, lower middle market companies across the consumer, industrial and services sectors. PWP Growth Equity seeks to partner with existing owners and management teams, delivering capital in a variety of structures, while also providing the benefit of our team's extensive experience to help companies execute on their growth objectives and plans for value creation.

Investment Parameters

- **\$25 - \$100 million** of capital per investment
- Both **minority** and **control** investments
- **Growth companies** with strong and defensible margin profiles
- Focus industries include **consumer, industrial** and **services**
- Invest alongside **strong management teams**
- **Consider multiple transaction types:** buyouts, recapitalizations, corporate partnerships, divestitures/spinouts

Current Investments Across Three Key Sectors

Consumer	    
Industrial	 
Services	  

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Current Investments

Investment	Date	Description
 The RealReal	Jun-18	The RealReal is the leading online authenticated luxury consignment marketplace, offering consignors the fastest and most convenient method to sell and buyers the largest variety of authenticated luxury goods within the circular economy
 360training.com	Feb-18	360training.com provides online training courses to organizations and professionals working in regulated industries including environmental health and safety, food and beverage, real estate, and a variety of other sectors
 DELPHON	Jan-18	Delphon is a manufacturer of highly-engineered polymers and protective solutions serving the semiconductor, electronics and medical device industries in the United States and internationally
 Luna Grill	Sep-17	Luna Grill is a “luxe” casual Mediterranean restaurant concept that offers fresh food served on ceramic dishware in an order-sit format, as well as craft beer and wine
 HYPHEN SOLUTIONS	May-16	Hyphen Solutions offers cloud-based construction management software and services to the homebuilding industry. Providing homebuilders and their suppliers with real-time scheduling, collaboration and supply chain management tools
 Black Bear Diner	Feb-16	Black Bear Diner franchises and operates restaurants offering customers a fun, inviting and differentiated concept that focuses on providing generous portions of high-quality food and an unmatched guest experience
 MSA SECURITY	Jun-15	MSA Security specializes in high consequence threat protection and was one of the first companies in the nation to have DHS SAFETY Act certified anti-terrorism technologies
 MOD	Mar-15	MOD Pizza is a fast casual concept offering handcrafted individual pizzas “made-on-demand” and then cooked “super fast” (~3 minutes) in a gas-fired display oven, as well as hand-tossed salads, beer, wine and desserts
 BUILD A SIGN	Feb-15	Build A Sign is a vertically integrated web to print company that uses proprietary web-based technology providing custom printing services to customers who design and purchase signs, banners and canvas prints online
 YouFit	Apr-14	YouFit is a low-cost health club chain of over 100 company-owned units, primarily offering a focused set of cardio and strength equipment for a monthly fee starting at \$10

Previous Investments (1)



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(1) Includes investments made prior to joining PWP Growth Equity where one or both founders were members of the investment team and/or their respective boards.